

Dedicated to cutting edge solutions for cell-based research, OLS develops, produces and distributes instruments for cell culture, stem cell expansion and differentiation, cell counting and cell-based assays. Focusing on innovations, our mission is to promote research in Life Sciences with smart, reliable and user-friendly technologies.



*Our sustained success is based on motivated employees in an innovative environment. Grab your chance now to join us on our journey into a successful future.*

We are expanding our sales team in Germany and Austria, apply today:

### **Cell Biologist as a Scientific Sales Manager Cell Assays, Germany South and Austria (f/m)**

Expect a high degree of flexibility, self-responsibility and independency.

#### **As a member of the Sales Team your main responsibilities include:**

- Achieve annual sales goals within the defined territory
- Develop, maintain and enhance customer relationships in accordance with approved sales and marketing plans
- Identification of new clients and business opportunities
- Execution of presentations and product demonstrations at the customers site
- Manage all required customer relationships at any hierarchical level
- These positions are home office based

#### **Your Qualification:**

- A degree (at least MSc, PhD preferred) in Life Science, Biology or similar with a practical focus on cell biology
- Experience in cell based research using a variety of assays such as proliferation, apoptosis, toxicity or flow cytometry will be expected
- Relevant working experience in the lab, including hands-on cell culture experience
- Express yourself fluent in German and English with strong written skills
- Customer-focused and strong communication skills
- Solution-oriented working method in a structured and pragmatic manner
- Willing to travel overnight as required
- Ideally, you have previous experience in product support and/or sales

#### **What we offer:**

As a rapidly growing company, we offer you a pleasant international working atmosphere in a dynamic team, attractive compensation and benefits as well as many opportunities to take on responsibility and to develop professionally. A friendly environment, flat hierarchies with short decision-making processes are the basis of our cooperate culture at OLS.

Interested to join us? Please send your job application, CV and other relevant information including the earliest possible starting date of your employment and your desired salary, preferably by email, to:

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