

Dedicated to cutting edge solutions in cell research, OLS develops, produces and distributes instruments for cell culture, stem cell expansion and differentiation, cell counting and cell-based assays. Focusing on innovations, our mission is to promote research in Life Sciences with smart, reliable and user-friendly technologies.



Our sustained success is based on motivated employees in an innovative environment. Grab your chance now to join us on our journey into a successful future.

To grow our inside sales team in Bremen, Germany, we search for

Cell Biologists as a Scientific Sales and Product Specialists (w/m/d)

Expect a high degree of flexibility, self-responsibility and independency.

As a member of our Sales Team your main responsibilities include:

- You will forecast and create your own business plan within the defined territory
- Achieve annual sales goals, specifically for our innovative cell culture consumables
- Maintain and enhance relationships with our existing customers
- Develop new business opportunities in accordance with approved sales and marketing plans
- Execution of presentations and product demonstrations remote or on customers site
- Manage all required customer relationships at any hierarchical level
- These positions are office based in Bremen

Your Qualification:

- A lab technician degree (BTA/MTA) in Life Science, Biology or similar with a practical focus on cell biology
- Relevant working experience in the lab, including hands-on cell culture experience
- Express yourself fluent in German and English with strong written skills
- Customer-focused and strong communication and negotiation skills
- Willing to travel overnight as required
- Ideally, you have previous experience in product support and/or sales

What we offer:

As a rapidly growing company, we offer you a pleasant international working atmosphere in a dynamic team, attractive compensation and benefits as well as many opportunities to take on responsibility. Your personal and professional development will be part of our continuous training program. A friendly environment, flat hierarchies with short decision-making processes are the basis of our cooperative culture at OLS.

Interested to join us? Please send your job application, CV and other relevant information including the earliest possible starting date preferably by email!

Your contact person

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